### **TENDER RESPONSE SCHEDULE**

### Department of Justice

## Solicitor for the Northern Territory

TENDER: ALL REGIONS – PANEL CONTRACT FOR THE PROVISION OF

LEGAL SERVICES TO THE NORTHERN TERRITORY OF

AUSTRALIA FOR A PERIOD OF 36 MONTHS

**NUMBER:** D11-0230

CLOSING: 2:00 PM CST WEDNESDAY, 28 JULY 2011

(Late Tenders Will Not Be Accepted)

### **LODGEMENT OF TENDERS TO:**

The Tender Box

**Department of Business and Employment** 

By Hand:By Post:Department of Business and EmploymentGPO Box 1551Ground Floor Enterprise HouseDarwin NT 0801

28-30 Knuckey Street Darwin NT 0800

OrBy Facsimile:Department of Business and Employment(08) 8999 1935

1st Floor, Herbarium (Gaymark Plaza)
4 Mansfield Street
Palmerston NT 0830

#### By Electronic Delivery

Via the electronic lodgement facility at <a href="www.nt.gov.au/tenders">www.nt.gov.au/tenders</a>
OR Via the e-mail link supplied where the selected RFT is available from an e-mail link.
Note: no other form of e-mail or electronic delivery is acceptable.

### **COMPLETE ALL SECTIONS AND RETURN**

### **TENDER FORM**

(The completed tender form and attachments together will comprise the tenderer's offer)

CLOSING: 2:00 PM CST WEDNESDAY, [DATE] 2011

(Late Tenders Will Not Be Accepted)

Tenders shall remain valid for acceptance for a period of 120 days from the closing date.

## **TENDERER DETAILS**

I/We, the undersigned, having examined and acquired an actual knowledge of this Request for Tender do hereby offer to perform the whole of the work in accordance with this Request for Tender at the amounts tendered in the completed schedules attached

Signature	_		Date			
Name			Position			
	(Print	name and position in bu	siness)			
Legal Entity						
	(Name of le	egal entity - include tra	ding name)		<u>,</u>	
ACN/BN						
ABN						
Postal Address						
Telephone			Facsimile			
e-mail address						
CONTACT PE	RSON DETAILS					
Name						
Position						
Telephone			Facsimile			
e-mail address			Web Site			
WITNESS						
Signature			Date			
Print Name						
If applicable, I/We	confirm receipt and inclusi	on in the Tender, a	ddenda numb	ered:		
						<b>Comment [SLG1]:</b> Will need to fix the footer (eg have the RFT number included)

Tender D11-0230 Response Schedule.DOC

# DECLARATION OF BUSINESS STATUS (Applies to all components)

(Select the appropriate business entity type and complete details)

☐ Sole Trader	Full Name of Proprietor				
	Business Name (if applicable)				
☐ Partnership	Names of All Partners				
	Partnership Name (if applicable)				
☐ Company	Company Name				
	Business Name (if different to Company Name)				
	Names of all Directors				
	Names of Holding and Subsidiary Companies (if applicable)				
	ACN/BN of Holding and Subsidiary Companies				
☐ Trust	Copy of Trust Deed	Yes			
	Attached	□ No			
☐ Joint Venture	Names of all Parties				
	ACN/BN of all Parties				
CERTIFICATION					
I certify on behalf of(the Tenderer), to the best of my knowledge:					
(a) None of the Proprietors, Directors, Managers is a bankrupt or a Director, Manager or Secretary of a Company that is being wound up (whether voluntary or otherwise), and					
<ul> <li>a Company that is being wound up (whether voluntary or otherwise), and</li> <li>The business is not trading under: <ul> <li>an arrangement and/or reconstruction (ie. restructuring a public company)</li> <li>receiver and management</li> <li>official management</li> <li>an arrangement with creditors without sequestration (ie. without the proprietors being made bankrupt).</li> </ul> </li> </ul>					

### **COMPONENTS BEING TENDERED FOR**

 $\underline{\text{NOTE}}\textsc{:}$  Each Component of the RFT will be assessed separately.

YES	NO	COMPONENTS BEING TENDERED FOR  (Note: Firms may tender for one or more Components)	REGION (Capacity to provide regiona services to be addressed in Section 4.2)		regional essed in
		As defined in the Scope of Services in Request for Tender	Darwin	Katherine	Alice Springs
		Component 1 - Property			
		Component 2 - Commercial Law			
		Component 3 - Intellectual Property and Technology Law			
		Component 4 - Litigation			
		Component 5 – Health, Children and Families			
		Component 6 - Work Health			

COMPI	ETE ALL	SECTIONS	VND	RETURN

# SCHEDULE OF INSURANCE

# (Applies to all components)

1.1 Workers Compensation (refer Conditions for the Provision of Services)					
For Contractors employing workers (as defined under the <i>Workers Compensation</i>		Policy Number			
		Name of Insurer			
and Rehabilitation Act		Expiry	/ Date		
OR		( Please	( Please indicate with X if this option is applicable)		
For Contractors <b>not</b> employing workers (as defined under the <i>Workers Compensation and Rehabilitation Act</i> )			We certify that we are not employing or intending to employ workers (as defined under the <i>Workers Compensation and Rehabilitation Act</i> ) on the Contract during the currency of the Contract.		
1.2 Public Liability	(refer Conditions for the Provis	ion of Serv	vices)		
Policy Number			Name of Insur	er	
Date of Expiry		Sum Insured			
			1		
1.3 Professional Indemnity (refer Conditions for the Provision of Services)					
Policy Number			Name of Insure	er	
Date of Expiry			Sum Insured		

### **CONTRACT MANAGEMENT**

(Complete for each Component being tendered for)

Please give details of the person who is responsible to receive instructions and act as the first point of contact for each Component being tendered for.

Component 1 - Property					
Name					
Position					
Telephone			Facsimile		
e-mail address			Web Site		
Component 2 – C	ommercial Law				
Name					
Position					
Telephone			Facsimile		
e-mail address			Web Site		
Component 3 - Int	rellectual Property and Technology	y Law			
Name					
Position					
Telephone			Facsimile		
e-mail address			Web Site		
Component 4 – Litigation					
Name					
Position					
Telephone			Facsimile		
e-mail address			Web Site		

CONTRACT MANAGEMENT (cont)
(Complete for each Component being tendered for)

Please give details of the person who is responsible to receive instructions and act as the first point of contact for each Component being tendered for.

Component 5 – Health, Children and Families					
Name					
Position					
Telephone				Facsimile	
e-mail address				Web Site	
Component 6 - W	ork Healt	h			
Name					
Position					
Telephone				Facsimile	
e-mail address				Web Site	

# SCHEDULE OF RATES (Complete for each Component being tendered for)

Provide the rates (inclusive of GST) you propose to charge for the Services for each Component, and for each of the following categories of staff. If tendering for Component 6, provide confirmation that the Firm will not accept certain instructions for Component 6.

Component 1 - Property - Hourly rate (Tenderers must provide both hourly and fixed fee rates)				
LEVEL/CATEGORY OF EMPLOYEE	HOURLY RATE (including GST)			
Partners	\$			
Senior Solicitors	\$			
Junior Solicitors	\$			
Articled/Graduate Clerks / Paralegals / Conveyancing Clerks	\$			

Component 1 – Property - Fixed Fees (Tenderers must provide both hourly and fixed fee rates)	FIXED FEE PER LEASE
Provide the fixed fee (inclusive of GST) you propose to charge for the preparation of Northern Territory Property Management Leases and Lease Variations using the standard Memorandum of Common Provisions. (The Tendered hourly rates are applicable for exceptional circumstances, subject to prior approval being given by the SFNT.)	(including GST)
New Lease	\$
Lease Variation	\$

Component 2 – Commercial Law				
LEVEL/CATEGORY OF EMPLOYEE	HOURLY RATE (including GST)			
Partners	\$			
Senior Solicitors	\$			
Junior Solicitors	\$			
Articled/Graduate Clerks / Paralegals / Conveyancing Clerks	\$			

# SCHEDULE OF RATES (cont) (Complete for each Component being tendered for)

Provide the rates (inclusive of GST) you propose to charge for the Services for each Component, and for each of the following categories of staff. If tendering for Component 6, provide confirmation that the Firm will not accept certain instructions for Component 6.

Component 3 – Intellectual Property and Technology Law				
LEVEL/CATEGORY OF EMPLOYEE	HOURLY RATE (including GST)			
Partners	\$			
Senior Solicitors	\$			
Junior Solicitors	\$			
Articled/Graduate Clerks / Paralegals / Conveyancing Clerks	\$			

Component 4 - Litigation				
LEVEL/CATEGORY OF EMPLOYEE	HOURLY RATE (including GST)			
Partners	\$			
Senior Solicitors	\$			
Junior Solicitors	\$			
Articled/Graduate Clerks / Paralegals / Conveyancing Clerks	\$			

Component 5 – Health, Children and Families		
LEVEL/CATEGORY OF EMPLOYEE	HOURLY RATE (including GST)	
Partners	\$	
Senior Solicitors	\$	
Junior Solicitors	\$	
Articled/Graduate Clerks / Paralegals / Conveyancing Clerks	\$	

# SCHEDULE OF RATES (cont) (Complete for each Component being tendered for)

Provide the rates (inclusive of GST) you propose to charge for the Services for each Component, and for each of the following categories of staff. If tendering for Component 6, provide confirmation that the Firm will not accept certain instructions for Component 6.

Component 6 – Work Health - Hourly Rates	
LEVEL/CATEGORY OF EMPLOYEE	HOURLY RATE (including GST)
Partners	\$
Senior Solicitors	\$
Junior Solicitors	\$
Articled/Graduate Clerks / Paralegals / Conveyancing Clerks	\$

### **CLAIMS AGAINST ASSESSMENT CRITERIA**

NOTE: Each Component of the RFT will be assessed separately.

### 1 PAST PERFORMANCE

### 1.1 Experience and Expertise

Provide an overview of the Firm's previous experience for each of the Components being tendered for including summaries of matters undertaken. Provide details of the qualifications, knowledge, skills and experience of the personnel proposed to perform the services for each Component being tendered for. Fill in below or attach CV's.

Component 1 - Pr	operty	FIRM:			
		PERSONNEL	1.		
			2.		
			3.		
Component 2 - Co	ommercial Law	FIRM:			
		PERSONNEL	1.		
			2.		
			3.		
Component 3 - Int	ellectual	FIRM:			
Property and Tech	nnology Law	PERSONNEL	1.		
			2.		
			3.		
Component 4 - Lit	igation	FIRM:			
		PERSONNEL	1.		
			2.		
			3.		
Component 5 – He and Families	ealth, Children	FIRM:			
and Families		PERSONNEL	1.		
			2.		
			3.		
Component 6 - W	ork Health	FIRM:			
		PERSONNEL	1.		
			2.		
			3.		
Signed				Dated	
For					

1.2	Summary of Personnel to Provide the Services
	Provide a summary of each of the personnel who will perform the services under each Component tendered for.

Name of Personnel to Provide the Services	Level / Category (eg Partner, Senior Solicitor)	Relevant Component/s (eg 1, 2, and 6)	Time with Firm	Length of Time practising in NT	Years Admitted

NOTE: Add lines or an attachment if more space is required

Signed	Dated	
For		

### 2 LOCAL DEVELOPMENT AND VALUE ADDING

2.1	Employment of Clerks
	Provide details of how many graduate clerks and/or law student clerks you envisage you will employ during the period of the Contract.
2.2	Commitment to Staff Training
	Provide details of what strategies you employ to ensure appropriate ongoing training and education of your staff.
2.3	Contribution to Development of Local Legal Profession
2.5	
	Describe the activities your Firm undertakes to contribute to the development of the local legal profession, including the conduct of continuing professional development seminars, participation on committees, and involvement with the Charles Darwin University etc.
NOTE:	Add lines or an attachment if more space is required
Signed	Dated
For	
	(Name of legal entity)

### 3 TIMELINESS

3.1	Service Levels
	Provide a brief description of the service standards you intend to provide to the client agency and how you intend to maintain those standards (e.g. turn around time for providing advice and documents prepared). Include details of any documented quality management system you may have.

NOTE: Add lines or an attachment if more space is required

Signed		Dated		
For				

4	$C\Delta$	PΔ	CI	TV

4.1	Overall Capacity to Provide Services			
	Provide details of the Firm's overall capacity to handle the anticipated volume of work, including details of any existing matters in which the Firm acts against the Territory/client agency in a matter which is within the Scope of Services and an organisational chart showing the organisational structure of the Firm. Provide details of capacity in relation to each component if considered necessary.			
4.2	Capacity to Provide Services in Regional Areas			
	Where the Firm has indicated at Page 3 that it is willing to provide services for regional areas, the Firm is to provide details of its capacity to provide those services (for example office in regional centre, agents or resources in regional centres, systems that facilitate servicing of a region).			
4.3	Practising Certificates and Law Society Membership			
	Provide confirmation that all legal practitioners who will provide the Sen practising certificate and are members of the Law Society of the Northern Term		current	
		YES	NO	
We confir practising	rm that all legal practitioners who will provide the Services hold a current pertificate and are members of the Law Society of the Northern Territory.			
Exception	is:	1		
NOTE: A	Add lines or an attachment if more space is required			
Signed	Dated			
For				
	(Name of legal entity)			

### 5. SCOPE SPECIFIC

5.1	Risk to Client Agency
	Provide details of any risks to the client agency in the delivery of the Services (e.g. inability to develop appropriate client relationships with client agency staff, inadequate resources to handle anticipated volume of work, inadequate experience in the specialist areas of expertise required to carry out the Services).
	Provide details of any risk management or contingency plans, which will be implemented in delivery of the Services.

NOTE: Add lines or an attachment if more space is required

Signed	Dated	
For		